

# RSPO CERTIFICATION: In no uncertain terms!

Essential training for the palm oil industry.

México, Honduras, Guatemala, Colombia and Perú: May, 2016

## Why you should attend

Oil Palm Growers are suffering from a combination of harshly low FFB prices, adverse exchange rates, severe weather conditions, uncertain wet and dry seasons and unsympathetic interest rates on loans. Throw in disease and the costs of certification and it is no wonder that the independent growers of LATAM are suffering in a way that is neither appreciated nor considered outside their communities.

RSPO certification is rapidly becoming a pre-condition for CPO Mills to access International markets.

**These events will provide practical and valuable information to CPO Mills, Independent Mills and to all Oil Palm growers.**

## Objectives

The overall objective is to fully explain the complete RSPO certification process from start to finish, including supply chain certification.

Small-holders, independent growers, outgrowers, CPO and Independent Mills all have challenges and options to consider and this training has a strong emphasis on the practicalities of certification.

The fundamentals will be presented in simple and clear language, where to begin and what costs are involved.

## Sites and dates

**México:** Thursday 12th and Friday 13th May.

**Honduras:** Monday 16 and Tuesday 17 May.

**Colombia:** Thursday 19 and Friday 20 May.

**Perú:** Monday 23 and Tuesday 24 May..

To be located near one of the main growing regions in each country



## Fees

	DAY 1	DAY 1 AND 2
Earlybirds before march 21th or sponsored by a mill or association	\$200	\$250
Regular fee	\$250	\$300

These fees include:

- A brochure and individual flash drive containing:
  - All the applicable RSPO standards, procedures and documents.
  - Training documents and presentations.
  - Templates to help with your preparation for certification.
  - Certificate of attendance.
  - Contact details for:
    - Agronomy advisors.
    - Agricultural suppliers. RSPO advisors.
    - HCV and SEIA advisors / consultants.
    - RSPO approved certification bodies.
- Food and Beverages
- Transportation during field trip.

Organized and delivered by

**David Ogg**  
**LATAM CERTIFICATION**  
TRAINING SPECIALISTS

**Fill the attached registration form**

Send it by email before March 31th

**Information or registration:**

davidogg@davidoggandpartners.com, miguel@agrobiz.biz  
mvelasco@latam-certification.org

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## Training Programme.

### Day 1: Practical knowledge and discussion.

- 07:30 to 08:00 Delegates from the industry gather.
- 08:00 to 08:20 Opening comments.
- 08:20 to 09:30 The fundamentals of RSPO certification, including the supply chain models from a growers perspective.
- 09:30 to 10:30 New Planting Procedures. RSPO Remediation and compensation procedures.
- 10:30 to 11:00 Coffee break.
- 11:00 to 13:00 SEIAs and HCV.
- 13:00 to 14:00 Lunch.
- 14:00 to 15:15 RSPO P&C Compliance.
- 15:15 to 15:30 GreenPalm certificates and the Book and Claim supply chain model.
- 15:30 to 16:00 Tea break.
- 16:00 to 17:00 Agronomy advice as to how to improve plantation efficiency.
- 17:00 to 17:30 RSPO Next and LATAM markets.
- 17:30 to 18:00 Summary and discussion.



### Day 2. On site visit to CPO Mill and Independent Growers.

Subjects to be covered:

- Relationship between growers and CPO Mill.
- Group manager and certification in practice.
- Supply chain options.



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## Levels of sponsorship

Sponsorship provided	Level of sponsorship	Benefits of sponsorship
Provision of training facilities. Options: 1. Translation services during the conference and document translation 2. Organization of field trip: field visit, food and beverages and transportation 3. Venue for training: offices, hotels or any other facilities.	Business partner	<ul style="list-style-type: none"><li>• Logo and name on all promotional material: web-site, notepads etc.</li><li>• Video presentation of your company or brand. Or presentation of your company by a representative designated by you.</li><li>• Information of your company in one page of the event brochure.</li><li>• List of attendants with contact information.</li><li>• Inclusion of your own material on the individual flash drives and / or as handouts.</li><li>• Trade stand at each venue.</li></ul>
Direct Financial support	Platinum elite \$3,000	<ul style="list-style-type: none"><li>• Logo and name on all promotional material: web-site, notepads etc.</li><li>• Video presentation of your company or brand or presentation of your company by a representative of your brand.</li><li>• Information of your company in half page of the event brochure.</li><li>• Inclusion of your own material on the individual flash drives and / or as handouts.</li><li>• Trade stand at each venue.</li></ul>
Direct Financial support	Platinum \$ 1500	<ul style="list-style-type: none"><li>• Logo and name on all promotional material: web-site, notepads etc.</li><li>• Video presentation of your company or brand or presentation of your company by a representative of your brand.</li><li>• Information of your company in half page of the event brochure.</li><li>• Inclusion of your own material on the individual flash drives and / or as handouts.</li><li>• Trade stand at each venue.</li></ul>
Direct Financial support	Gold \$500	<ul style="list-style-type: none"><li>• Information of your company in half page of the event brochure.</li><li>• Inclusion of your own material on the individual flash drives and / or as handouts.</li></ul>

We could build together a value proposal, aligned to your objectives in this event.

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